

A Different Perspective

Healthcare Businesses



Gaby Hardwicke SOLICITORS

Healthcare Businesses



Care Homes, Doctors, Dentists

Part of our Commercial Property Department, the Healthcare team has considerable experience dealing with the buying and selling of businesses in the healthcare sector, including care homes for older people, care homes for vulnerable adults and young people, doctors' practices and dental practices. Our close working relationship with a number of specialist lenders, agents and brokers means that we are well placed to ensure that your transaction once agreed is driven to completion as efficiently and quickly as possible.

We act for a large number of healthcare business owners from multi-site operators to clients who operate from a single location. We understand the pressures facing healthcare businesses and that these are different from those facing the owners of other types of commercial property.

Our services:

- Statutory and regulatory interpretation and explanation
- Advice on business sale v asset sale
- Employment issues
- Contracts with residents, local government, NHS
- Ownership of the business
- Leases
- Tax advice

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There are many employment issues that disproportionately affect healthcare businesses such as the impact of the Working Time Directive and Minimum Wage Regulations on staff who regularly sleep on the premises. We can arrange specialist employment training for you or your managers.

We can advise you on the issues that should be covered in any contracts you may have with residents or patients and can also assist in the interpretation and negotiation of local authority or NHS contracts.

Is there an advantage to keeping the ownership of the property separate from ownership of the business? We can assist on this point and if necessary prepare any leases that you or your lender require between the owner of the property and the operator of the business.

Many healthcare business owners do not take advantage of tax savings that can be achieved with the help of capital allowances; we can ensure that the sale and purchase contract contains the necessary provisions.

Why Us?

- We have built a substantial reputation in this specialism
- We are very familiar with key lenders and their individual requirements
- We know the market, and are well versed in both the legal and commercial issues
- We are members of specialist panels of various lenders
- We believe in efficiency, speed and cost control
- We can help shape and achieve your strategy, whether you are selling or purchasing
- We are experienced in regulatory issues and requirements
- We can look beyond your sale or acquisition to give business and personal advice covering the full range of legal disciplines
- We can provide a tailored package of services for your on-going business dealing with business agreements, employment law, taxation, leases and regulatory authority issues

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Healthcare Businesses
Employment Law
Dispute Resolution
Intellectual Property
Commercial Property
Business Agreements
Wills and Estate Planning
Trust Services and Investments
Care for the Elderly
Probate and Taxation
Residential Property
Family Law
Personal Injury

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